



## 株式会社 浜一 Hamaichi Co., Ltd.

### Company Data

Address	3-1-383, Kotono'o-cho, Chuo-ku, Kobe, JAPAN 651-0094 tel: +81-78-242-1469 fax: +81-78-241-1209
Website:	http://www.hamaichi.com/
Founded:	April 2nd, 1976
Paid-in Capital:	JPY 12,000,000 -
Annual Sales (Year of 2002. Not consolidated):	JPY1,900,000,000.- (approximately US\$ 17,000,000 -)
Employees:	11 (Kobe Headquarter), 54 (Hamaichi Group total), 700 (production)
Business Activities:	To develop, process, and market partly-processed food products and final packaged food products. Mainly China-grown food products, such as edible fungi, wild vegetables, cultivated vegetable and more.
Group Network:	Dalian Hexie Food Co., Ltd. (Founded in 1993) (ISO9001:2000 and HACCP expected)
100% Owned Subsidiaries	Fuzhou Hamaichi Foods Co., Ltd. (Founded in 1999) (ISO9001:2000 and HACCP expected)
	Sichuan Hexie Foodstuff Co., Ltd. (Founded in 1993) <b>(ISO9001:2000 and HACCP certified)</b>

### Why HAMAICHI?

Consumers have become more concerned about food safety as the number of news on foodborne diseases increases. While food manufacturing companies compete through lowering prices and developing new products, they cannot market products without knowing where their materials come from and how they are processed.

"Traceability" is the key factor for sustainable growth of food company. While more companies search for cheaper food materials and food suppliers in China to be more competitive in prices, they have realized that "Made In China" has a wide discrepancy in its quality from what they imagine.



We, **HAMAICHI GROUP**, have conducted a successful food business for three decades, primarily marketing "Made In China" food products. With our knowledgeable employees, a strong group network, and strict quality control, we provide you with solutions to search for good quality food products through satisfying clients' unique needs. We commit ourselves to be "**Your China's Strategic Food Supplier**".

### HAMAICHI's Mission

**"Be the professional team that brings prosperity among all stakeholders in the ever-changing society through food-related activities"**

### HAMAICHI's "closeness" and "we"

- **Close to the origin of our products**  
"We" visit farms, mountains, fields, and seashores for quality management.
- **Close to our products**  
"We" process food products at our 100%-owned group companies' state-of-art facilities under the strict quality control with globally recognized certificates.
- **Close to our customers**  
"We" provide the best products and the professional service, listening to customers' ever-changing need.



**HAMAICHI Group Network**

**大連和協食品有限公司**  
**Dalian Hexie Food Co., Ltd.**



ground area 20,000m<sup>2</sup>  
 factory area 8,000m<sup>2</sup>  
 employees 15 (office) 350 (factory)  
 facilities quick freezing facilities  
 freezer  
 low temperature warehouse  
 normal temperature warehouse  
 R & D room

machine 2t boiler (coal)  
 1t boiler (coal)  
 water softening machine  
  
 stainless boiling tank  
 stainless steam cooker  
 high-pressure sterilization cooker (retort sterilization machine)  
 vacuum packing machine  
 nitrogen-filling vacuum packing machine  
 hair removing machine  
 metal detector  
 bubbling washing mashine  
 original washing machine  
 hair burning machine  
 slicer  
 high speed cutter  
 sealing machine

**四川和協食品有限公司**  
**Sichuan Hexie Foodstuff Co., Ltd.**



ground area 55,000m<sup>2</sup>  
 factory area 11,000m<sup>2</sup>  
 employees 20 (office) 300 (factory)  
 facilities water purifying machine  
 normal temperature warehouse  
 compressing facilities  
 R & D room  
 an independent (electric) power generato  
 salt preserving tank

1t boiler (gas)  
 water softening machine  
 high-pressure sterilization cooker (retort sterilization machine)  
 vacuum packing machine  
 hair removing machine  
 metal detector  
  
 bubbling washing mashine  
 slicer  
 high speed cutter  
 drying machine  
 sealing machine

**福州滨一食品有限公司**  
**Fuzhou Hamaichi Foods Co., Ltd.**



ground area 3,000m<sup>2</sup>  
 factory area 2,900m<sup>2</sup>  
 employees 8 (office) 50 (factory)  
 facilities freezer  
 R & D room

hair removing machine  
 metal detector  
 high speed cutter  
  
 drying machine  
 mushroom drying machine  
 sealing machine



大連和協食品有限公司

## Dalian Hexie Food Co., Ltd.

~ The gate to China's Northeastern Regions, rich in vegetables and seafood ~

Founded in 1993, **Dalian Hexie Food Co., Ltd. (DHX)** is located in Dalian City, an geographically important port city in Northeastern China. Dalian has attracted many foreign investments ranging from food industry to high-tech industry. In 2002, DHX set up a new factory (20,000 square meters) that can process both vegetables and seafood. Its annual sales amount reaches 3,500,000USD. It is regularly awarded as an excellent foreign enterprise in the region.



Bacteriological examination

### Strength

- **Ability to produce wide variety of food products:** DHX production facilities enable it to meet various customers' needs, manufacturing different style of products (salted, dried, boiled, seasoned, and frozen). Quality Management Department, separated from Production Department, guarantees the quality of DHX products.
- **Rich Natural Resources:** Surrounded by mountains and oceans, Dalian has all kinds of wild vegetables, cultivated vegetables, edible fungi, and seafood. DHX members visit the origin to purchase food materials directly from farmers not through brokers. Thus, DHX can trace where food materials it uses are from.
- **Geographic Position:** Dalian Port has many international ocean lines to the world, which makes DHX more competitive in delivering food products in a shorter lead time to any corner of the planet.

### Products

- **Salted:** Taranome, Bracken, Chanterelles, Herring Roe, Jellyfish and more...
- **Dried:** Flying Fish Roe, Mountain Jelly Vegetable, Short-neck Clam, Radish and more...
- **Boiled:** Osmund, Bamboo Shoot, Nameko and more...
- **Seasoned:** Shiitake Mushroom, Shimeji Mushroom and more...
- **Frozen:** Chinese Chestnut, Nameko, Rolled Tangle and more...



Novel ideas to deliver better food products

### Contacts

Address: Liuzhong Cun, Changcheng Zhen, Lushun Kou District, Dalian City, Liaoning Province, CHINA 116041

E-mail: info-dalian@hamaichi.com

Tel: +86-411-8627-7373 / 7851

Fax: +86-411-8627-6022

HAMAMOTO, Ayumu (Sonny): sonny\_ayumu@hamaichi.com (Japanese, English, and Chinese)

XU, Hong: h-xu@hamaichi.com (Chinese and Japanese)

HUANG, Hengyun: info-dalian@hamaichi.com (Chinese and English)



四川和協食品有限公司

## Sichuan Hexie Foodstuff Co., Ltd.

~ Mecca for exotic and valuable food materials for Chinese and Western Cuisine ~

Founded in 1993, **Sichuan Hexie Foodstuff Co., Ltd. (SHX)**, working with enthusiastic employees who majored in Foods Production, Micro-organism and Agricultural etc., is committed to supplying “safe” food materials for the customers, managing from the farm land to the factory (**ISO9001:2000** and **HACCP** certified), under the strict control of pesticides, foreign objects, and food additives. Its products are marketed mainly into Japan and partly into other Asian countries. Its sales amount reaches 4,000,000USD. We are proudly classified as “A” supervisory enterprise by China Inspection Quarantine.



### Strength

- **Quality Management Department (QMD)**: Separated from Production Department, QMT guarantees the quality of SHX products at every level from the moment of when the materials enter the factory to the moment when final products leave the factory for their destination.
- **Farm Management Team (PMT)**: Consisted of employees from different departments, PMT controls the use of agricultural chemicals and pesticide on vegetables and mushrooms in order to insure the safety of our food products. PMT holds countless meetings to educate farmers about our quality requirement, frequently visits farms to study farmers’ problems on growing, and inspects all the material used at the factory. On September 2003, the farm growing various vegetables exclusively for our company were officially registered at China Inspection and Quarantine (CIQ).
- **Edible Fungi Research Center**: Founded in 2002, the center is responsible for developing and researching edible fungi in order to provide farmers with most advanced skills in the field. It has welcomed the professor from Sichuan Agricultural University as a senior advisor.

### Products

- **Edible Fungi** (Salted, Boiled, or Frozen / Whole, Sliced, or Chopped)
  - Wild: Matsutake, Porcini, Morel, Chanterelle and more...
  - Cultivated: Shimeji, Mushroom, Wood Ear, Eryngi and more...
- **Vegetables** (Salted, Boiled, and Frozen / Whole, Sliced, or Chopped)
  - Wild: Yamabuki, Mizubuki and more...
  - Cultivated: Takana, Hiroshimana and more...



### Contacts

Address: 7, Zhongxing Village, Zongzhou Yangma Zhen, Chengdu City, Sichuan Province, CHINA 611231  
E-mail: info-sichuan@hamaichi.com  
Tel: +86-28-8773-7450 / +86-28-8777-7667  
Fax: +86-28-8777-7669

HAMAMOTO, Ayumu (Sonny): sonny\_ayumu@hamaichi.com (Japanese, English and Chinese)  
XU, Mingxiang: m-xu@hamaichi.com (Chinese, Japanese, and English)



福州滨一食品有限公司

## Fuzhou Hamaichi Foods Co., Ltd.

~ HAMAICHI's strategic base in Southern China for dried edible fungi ~



Founded in 1999, **Fuzhou Hamaichi Foods Co., Ltd. (FHF)** is strategically located close to China's one of main edible fungi production areas. FHF moved its factory to a new site in order to meet larger orders from customers. FHF exports dried edible fungi mainly into Japan (80%) and other countries (20%) and its sales amounts reaches 2,000,000USD.

### 🏰 Strength

- **Cultivating Site Management:** In addition to the factory in Fuzhou city, FHF has other processing facilities right at edible fungi cultivating sites, which enables it to guarantee the safety of its final products.
- **Quality Management Department (QMD):** Separated from Production Department, QMD provides the ideal processing floor environment for better products, inspects various micro-organism, and guarantees the quality of final products.
- **Rich Experience in Producing Final Packaged Products:** FHF has contracts with major food companies on packaging their final products that can be directly sold on supermarkets' shelves.

### 😊 Products

- **Dried Edible Fungi:** Shiitake Mushroom (whole, sliced, and chopped), Wood Ear (whole, sliced, or chopped) and more...
- **Dried Vegetable:** Sliced Radish, Sliced Garlic and more...
- **Other Dried Foods:** Shrimp and more...



Satisfy your unique needs

### 📞 Contacts

Address: Xiushan Industrial Zone #2, Pindong Road, Xindian Zhen South, Puan District, Fuzhou City, Fujian Province, CHINA 350012

E-mail: [info-fuzhou@hamaichi.com](mailto:info-fuzhou@hamaichi.com)

TEL: +86-591-8795-6916 / 6926

FAX: +86-591-8795-6936

HAMAMOTO, Ayumu (Sonny): [sonny\\_ayumu@hamaichi.com](mailto:sonny_ayumu@hamaichi.com) (Japanese, English, and Chinese)

FANG, Yongpan: [y-fang@hamaichi.com](mailto:y-fang@hamaichi.com) (Chinese and Japanese)